# PLC

## Sponsored Research

Italy | Energy

## Analyser

| Buy                                   |             |                  |             |
|---------------------------------------|-------------|------------------|-------------|
| Recommendation uncha                  | nged        |                  |             |
| Share price: EUR                      |             |                  | 1.63        |
| closing price as of 01/02/2024        |             |                  |             |
| Target price: EUR                     |             | 2.00             |             |
| Target Price unchanged                |             |                  |             |
| Upside/Downside Potential             |             | 22.7%            |             |
| Reuters/Bloomberg                     |             | PLC.MI/PLC IM    |             |
| Market capitalisation (EURm) 42       |             |                  |             |
| Current N° of shares (m) 26           |             |                  | 26          |
| Free float                            |             | 26%              |             |
| Daily avg. no. trad. sh. 12 mth (k)   |             |                  | 14          |
| Daily avg. trad. vol. 12 mth (k) 60.7 |             |                  | 60.76       |
| Price high/low 12 months 1.91 / 1.2   |             |                  | 91 / 1.28   |
| Abs Perfs 1/3/12 mths (%)             |             | -4.40/18.55/7.24 |             |
| Key financials (EUR)                  | 12/22       | 12/23e           | 12/24e      |
| Sales (m)                             | 60          | 77               | 89          |
| EBITDA (m)                            | (6)         | 1                | 5           |
| EBITDA margin                         | nm          | 1.0%             | 5.1%        |
| EBIT (m)                              | (13)        | (2)              | 2           |
| EBIT margin                           | nm          | nm               | 1.8%        |
| Net Profit (adj.)(m)                  | (13)        | (2)              | 1           |
| ROCE                                  | -47.5%      | -7.5%            | 5.8%        |
| Net debt/(cash) (m)                   | 3           | 5                | 4           |
| Net Debt/Equity                       | 0.2         | 0.4              | 0.3         |
| Debt/EBITDA                           | -0.5        | 6.4              | 0.8         |
| Int. cover(EBITDA/Fin. int)           | (104.1)     | 2.7              | 9.1         |
| EV/Sales                              | 0.7         | 0.6              | 0.5         |
| EV/EBITDA                             | nm          | 63.7             | 10.3        |
| EV/EBITDA (adj.)                      | nm          | 63.7             | 10.3        |
| EV/EBIT                               | nm          | nm               | 28.8        |
| P/E (adj.)                            | nm          | nm               | nm          |
| P/BV<br>OpFCF yield                   | 3.1<br>8.3% | 3.8<br>-5.4%     | 3.4<br>2.1% |
| Dividend yield                        | 0.3%        | -5.4%            | 2.1%        |
| EPS (adj.)                            | (0.50)      | (0.07)           | 0.0%        |
| BVPS                                  | 0.50        | 0.45             | 0.03        |
| DPS                                   | 0.02        | 0.40             | 0.40        |
|                                       | 0.00        | 0.00             | 0.00        |

Shareholders

Fraes 74%;



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# New contract worth EUR 3.9m signed

**The facts:** PLC announced yesterday that it had signed a contract with wpd Construction Italia to supply and set up the medium- and high-voltage electrical link for a windfarm near Agrigento.

**Our analysis:** The wpd group is a German-based developer of windfarms which has been operating for more than 20 years. Over its history, it has installed 2,630 turbines in 29 countries with an aggregated capacity of over 6.1 GW. It has a pipeline of ~15.8 GW in wind capacity and ~3.2 GW in solar capacity.

The contract signed by PLC and wpd's subsidiary wpd Construction Italia concerns the supply and installation of medium- and high-voltage electrical link of a 30.1MWp windfarm near Agrigento (Siciliy). PLC has already won a contract to build the related electrical substation for the same windfarm (announced on 22 September 2023). The new contract is worth EUR 3.9m and brings the total order intake from the wpd group to EUR 7.7m.

Works are due to be completed by the end of FY 24.

**Conclusion & Action:** PLC continues to add new contracts to its backlog and to increase the visibility on the Construction segment, focusing on its core products.





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